

University of Alaska Foundation  
Operating Budget

Revenues	FY12 Board Approved Budget	FY12 Projected through 6/30/12	FY13 BOT Approved Budget
<b>UA SW Insti</b>	<b>tu ti</b>		
UA Statewide Institutional Support	1,000,000	1,000,000	900,000
Corporate & Foundation Relations Grant	105,000	98,251	116,470
Subtotal - SW Institutional Support	1,105,000	1,098,251	1,016,470
<b>Unres</b>	<b>ted Endowment D</b>		
Spending Distribution from Unrestricted Gift Quasi Endowment	48,357	34,749	34,160
Subtotal - Unrestricted Gift Quasi Endowment	48,357	34,749	34,160
<b>Annual Endowment Adm</b>	<b>ni</b>		
Annual Endowment Administrative Fee (1%)	1,234,100	1,234,100	1,294,664
Annual Endowment Administrative Fee - LGTF (.50%)	626,625	626,625	598,592
Subtotal - Annual Endowment Administrative Fee	1,860,725	1,860,725	1,893,256
<b>Adm</b>	<b>ni</b>		
Administrative Fee on Gifts (1%)	200,000	200,000	200,000
Subtotal - Administrative Fee on Gifts	200,000	200,000	200,000
 Total All Revenue	 3,214,082	 3,193,725	 3,143,886

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Expenses	FY12 Board Approved Budget	FY12 Projected through 6/30/12	FY13 BOT Approved Budget
<b>Foundation Administration/Operations</b>			
Foundation President	212,838	16,422	0
Executive Director	0	0	142,340
Board Coordinator/Executive Support	100,631	98,583	101,374
Scholarship Coordinator	78,101	77,063	79,622
Administrative & Fiscal Assistant	64,968	43,523	0
Administrative Support	78,101	9,464	61,682
Student Assistants (2)	15,000	13,631	15,000
Subtotal	549,639	258,686	400,018
<b>Advancement Services</b>			
Executive Director Advancement Services	135,728	130,329	135,843
Data Enhancement Coordinator	0	12,705	37,191
Database Systems Administrator	105,284	82,224	107,320
Constituent Data Manager	108,927	111,317	109,784
Constituent Data Coordinator (2)	136,494	129,392	137,566
Gift Processor (2)	146,363	124,405	138,482
Gift/Fund Manager (2)	180,787	181,823	182,166
Subtotal	813,583	772,195	848,352
<b>Finance and Accounting</b>			
Chief Investment Officer	117,184	117,719	121,843
Accounting Manager	135,045	126,264	137,663
Accountants (2)	181,365	181,990	184,882
Fiscal Technician	0	22,740	72,284
Accounting Specialist	119,823	126,949	122,138
Investment Analyst	135,044	0	130,992
Subtotal	688,461	575,662	769,802
<b>Development</b>			
Corporate & Foundation Relations Manager	129,764	128,416	158,861
Corporate & Foundation Relations Manager - grant	6,617	6,406	1,042
Corporate & Foundation Relations Officer - grant	82,077	83,662	83,680
Prospect Research & Management Director	71,421	74,690	80,421
Donor Relations Officer	78,101	0	78,822
Gift Planning Manager	43,571	38,794	45,947
Subtotal	411,551	331,968	448,773
Subtotal - Personnel	2,463,234	1,938,511	2,466,945

**Net All Personnel**

**Staff Benefit**

**Exempt**

**Exempt**

**Non-Exempt**

**Include all**

**Percentages:**

FY12

**31%**

**45%**

**5.9%**

FY13

**29.4%**

**42.8%**

**30**

%

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Expenses	FY12 Board Approved Budget	FY12 Projected through 6/30/12	FY13 BOT Approved Budget
<b>Non-<del>Personnel</del></b>			
<b>Foundation Administration/Operations</b>			
Board Expense	29,000	24,000	28,000
Consultants	15,000	40,662	23,000
Investment Committee Expense	25,000	10,700	23,500
Fixtures, Furnishings & Equipment	5,000	2,000	5,000
Insurance	9,800	8,812	9,800
Meetings - Foundation Board & Committees	30,500	25,500	29,000
Meetings - University Related	7,500	5,000	7,500
Training & Staff Development	20,000	17,800	20,000
Office Expense	36,000	29,512	30,000
Rent	61,286	61,286	74,861
Subtotal	239,086	225,272	250,661
<b>Advancement Services</b>			
Furniture	6,000	5,440	3,000
Consultants	5,000	938	0
Travel and Training	12,500	12,500	12,500
Computers & Equipment	6,000	6,000	16,000
Database Expenses	99,000	99,000	70,850
Data Enhancement	9,500	9,500	9,500
Cash Management Support UAS	10,000	10,000	10,000
Office Expenses	9,000	9,000	10,000
Subtotal	157,000	152,378	131,850
<b>Finance and Accounting Expenses</b>			
Office Expense	8,500	10,079	11,450
Audit	25,000	24,695	26,000
Consultants	3,000	1,504	3,000
Manager Site Visits	15,000	12,908	15,000
Meetings - Foundation Board & Committees	11,500	5,084	8,000
Recruitment and Relocation	7,600	0	0
Training & Staff Development	15,000	10,912	15,000
Subtotal	85,600	65,182	78,450
<b>Development</b>			
Corporate & Foundation Relations	80,000	59,348	28,672
Corporate & Foundation Relations - grant	16,306	8,183	31,748
Prospect Research & Tracking	15,000	0	0
Stewardship	30,000	18,928	22,300
Gift Planning Expenses	60,000	44,951	55,000
Marketing & Communications	25,000	23,538	25,000
Meetings - Donor	7,500	1,300	7,500
Subtotal	233,806	156,248	170,220
Subtotal - Non-Personnel	715,492	599,080	631,181
Subtotal - Operating Expenses	3,178,726	2,537,591	3,098,126

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Expenses	FY12 Board Approved Budget	FY12 Projected through 6/30/12	FY13 BOT Approved Budget
<b>Bgam</b>			
Development Initiative Grants	0	321,000	0
President's Discretionary Fund	0	15,000	45,000
Subtotal - Program	0	336,000	45,000
 Total All Expenses	 3,178,726	 2,873,591	 3,143,126
<b>Summary</b>			
Total Revenues	3,214,082	3,193,725	3,143,886
Total Expenses	3,178,726	2,873,591	3,143,126
 Anticipated Transfer to (from) Fund Balance	 35,356	 320,134	 760